

Channel Partner Application



The initial step to become an authorized ProtectPoint Channel Partner is the completion of this application. You will be contacted by a ProtectPoint Partner Channel Manager a couple of days after submitting the application.

Applications may be submitted by:

Fax: (954) 351-0996

Email: partner@protectpoint.com

Contact Information:

Company Name	
Primary Address	
City	
State	
Zip	
Number of Locations	
Website	
Main Telephone	
Primary Contact Name	
Primary Contact Phone	
Primary Contact Email	

Company Information:

1) Check the Box that most accurately describes your business

Systems Integrator		Telecommunications Consultant	
Data Center / CO-LO		Consultant	
ISP		VAR	
Security Consultant		Hardware Reseller	

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2) Please provide a brief company description.

3) Number of years in business?

4) Number of employees?

5) Number of sales professionals?

6) Number of technical professionals?

7) What is your company's approximate annual revenue?

8) Assign percentages to the various areas that make up your annual revenue:

Hardware		Consulting	
Software		Technical Support	
HW & SW Integration		Managed Services	
Application Development		Telco Services	

